



The Power of the Vision







BACCHUS OFFICE PARK

WARE MALCOMB

A premier campus environment for innovation-based companies

- ☐ 600,000 square feet of first class office/industrial/R&D space
- ☐ Increase City's industrial base by over 10%
- ☐ Provide home for small, mid and large scale office/R&D users
- ☐ Serve expansion needs of MH companies
- □ 1,200+/- new permanent jobs
- ☐ 400+/- apartments within walking/biking distance of jobs
- □ \$22+/- million in <u>annual</u> retail expenditures at build-out
- ☐ Up to 13 acres of public parks & open space (20% of site), including repurpose of City's 7.6 are detention basin

Butterfield Village and Technology Center - Illustrative Plan



MASTER PLAN DATA

TOTAL PLAN AREA	65.	.0 AC	
TOTAL INDUSTRIAL	38.0 AC		
TOTAL RESIDENTIAL	NTIAL 19.4 AC		
CITY PARCEL	7.6 AC		
TOTAL INDUSTRIAL/ OFFICE/R&D BUILDINGS 603,120 SF			
APARTMENT HOMES			
TOTAL UNITS	409		
AVG. DENSITY	VG. DENSITY 21 DU/AC		
UNIT TYPE 2BR TOWNHOUSE	SIZE (SF)	QTY.	
2BR FLATS	900-1.100 147		
1BR FLATS	600-700	230	
TOTAL OPEN SPACE 12.2 AC (PARKS, PUBLIC AMENITIES, CITY-OWNED OPEN SPACE, BUFFERS)			
PARKS WITHIN RESIDENTIAL 3.7 AC			
OPEN SPACE IN INDUSTRIAL 0.9 AC			

LEGEND

- 01 RESIDENTIAL GATEWAY
- 02 COMMUNITY PARK
- 03 COMMUNITY CLUBHOUSE
- 04 MONTEREY PARKWAY + TRAIL
- 05 GREEN BUFFER
- 06 SUTTER BOULEVARD
- 07 CENTRAL PARK, TRAILS
- 08 BUTTERFIELD GREENWAY

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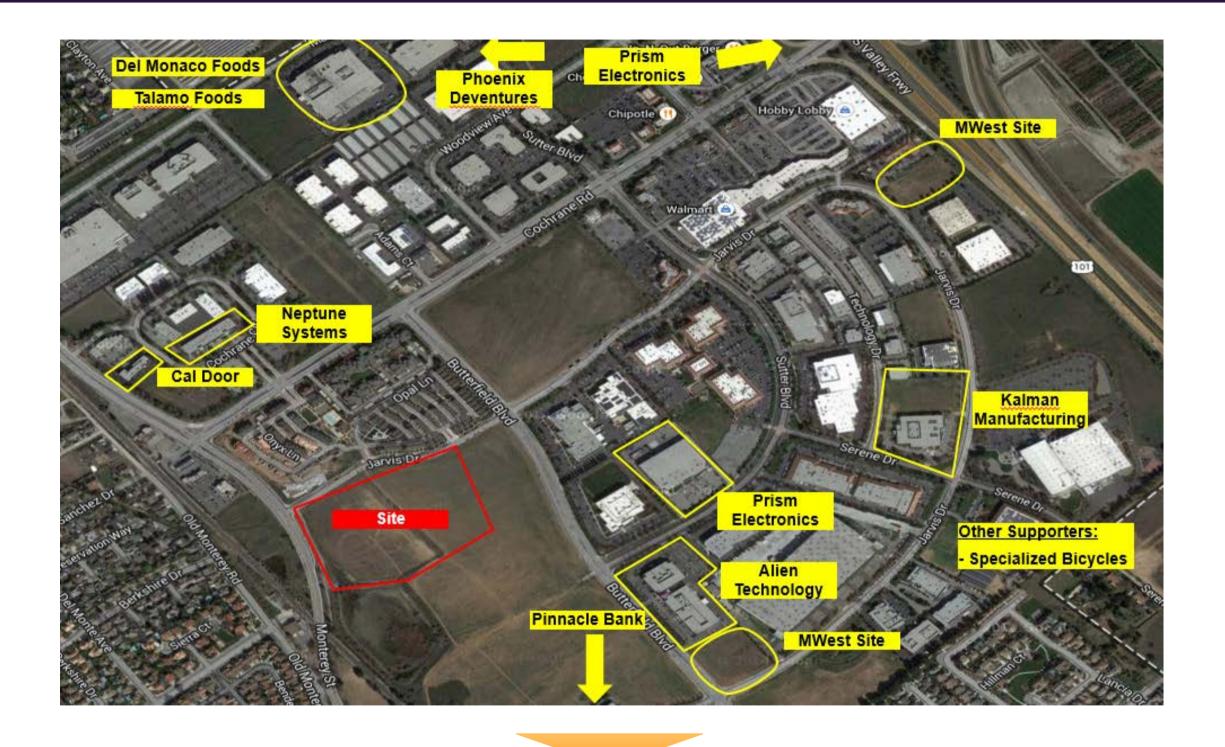
POPULOUS

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Butterfield Village and Technology Center - Preferred Land Use Plan



Local Business Support



A number of local employers both within and outside of the business park support the proposed project

Master Plan Process & Key Commitments

□ Objective is to make the site business ready
 □ City is in the driver's seat
 □ GPA is the first step in a lengthy planning process
 □ GPA does not entitle MWest to residential zoning or allocations
 □ MWest will make commitments through a Development Agreement
 ❖Simultaneously process entitlements on both the residential and industrial portions of the site
 ❖Construct the interior roads through a financing mechanism such as an assessment district

Fund public improvements to the City's 7.6 acre detention basin

☐ MWest will continue to proactively engage with the community

BUTTERFIELD VILLAGE • MWest Propco XXIII, LLC • AECOM | POPULOUS

The Time is Now

- Market windows can close quickly
- □ Robust market
 - Industrial vacancies = 6%
 - ❖ R&D vacancies = 4%
 - ❖ Apartment vacancies < 1%</p>
- MWest is committed to:



- Completing development on west side of Morgan Hill Ranch
- Helping take the City's economic base to the next level
- Willing to make ~\$5 million investment in entitlements & infrastructure

Appendix

Butterfield Village and Technology Center – Existing Configuration



MASTER PLAN DATA

TOTAL SITE AREA	65 AC	2,831,400 SF
TOTAL BUILDING		555,314 SF
RESIDENTIAL	19.4 AC	847,254 SF
BLDG B BLDG C BLDG D BLDG E	9,34 AC 15,100 SF 27,850 SF 27,000 SF 16,050 SF 15,150 SF	406,906 SF 116,800 SF
FLOOR AREA RATI PARKING PROVIDE		.29 3.00/1,000
STUDY ARIEA B SITE AREA BLDG AREA BLDG B BLDG C	14.85 AC 86,680 SF 68,760 SF	695,145 SF 232,470 SF
BLDG D FLOOR ARIEA RATI PARKING PROVIDE	58,140 SF 0	.33 2.5/L,000
STUDY AREA C SITE AREA BLDG AREA FLOOR AREA RATI PARKING PROVIDE		471.540 SF 198.584 SF .42 1.2/1.000
STUDY AREA D SITE AREA BLDG AREA FLOOR AREA RATI PARKING PROVIDE		93.432 SF 16,660 SF .17 3.5/1,000

Making a Business-Ready Site



MWest seeks to remove current barriers to development:

- ☐ Remove risks associated with uncertain timing, entitlements and costs
- ☐ Create state of the art live/work/play environment
- ☐ Secure entitlements for up to 600,000 SF of premier industrial space
- ☐ Build interior roads and associated infrastructure
- ☐ Execute a DA with City guaranteeing flexibility to adapt to changing market conditions

MWest Industrial Market Strategy



- Diversification
 - Cast as wide a net as possible
 - Protect against market cycles
- 116,000 SF for incubators (15,000 27,000 SF bldgs/demisable)
- □ 232,000 SF for mid-size companies (58,000 86,000 SF/demisable)
- □ 253,000 space for larger R&D manufacturers (demisable to 125,000)
- ☐ Use the vast MWest platform to secure tenants/users/lot sales

Phasing and Timing - Industrial

- ☐ 12 mos for planning & entitlements
- ☐ 12 mos to finance/construct interior roads
- MWest's development program will include:
 - A mix of lot sales to end users
 - ❖ Build-to-suits
 - Speculative development if feasible
- ☐ Projected absorption:
 - ❖ 116,000 SF of Incubators (2 4 yrs)
 - ❖ 232,000 SF for mid-size users (5 8 yrs)
 - ❖ 253,000 SF for larger users (5– 10 yrs)



VCC PALM DESERT WARE MALCOMB

Timing and Phasing - Residential

- ☐ Entitlements (zoning/allocations)
- ☐ Concurrent but separate entitlement processing with industrial
- ☐ Phasing to be determined by City's multi-family allocation system
- ☐ Construction of first phase to occur concurrent with or subsequent to construction of interior roads for industrial park
- ☐ Estimated build-out of up to 400 apartments (2 4 years)

